

Netball Victoria

# Annual Report 2019







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## Message from the CEO

### I truly am the luckiest CEO in sport.

Each day when I make the trek into King Street, I know that I am going to work alongside first-class sports administrators; in all levels and roles across our organisation. In addition to the team at Netball Victoria are literally thousands of people out at the coal face in the netball community, ensuring that people can access and enjoy our great game.

As a result of this, netball in Victoria is continuing to thrive and grow, with more people playing our game, more people watching the game on TV and online, more sponsors investing in our game, and our partners in government continuing to put their faith in us with greater investments in facilities and programs.

We have significantly increased our footprint across the state with more people out in the field than ever before. Netball Victoria staff are now located in Ballarat, Bendigo, Churchill, Geelong and Shepparton. We also have staff working from two metropolitan areas; Casey Fields and Diamond Creek. Soon we will appoint two new staff members to work in Wodonga and Bairnsdale, to focus on our community recovery following the recent bushfires in those heavily impacted areas.

This has been the first year of working to our new four-year strategic plan, and as such we have been implementing many initiatives in response to the feedback from our community during our year of 'listening and learning' workshops in 2018.

The redevelopment of the State Netball and Hockey Centre continues to progress. I was thrilled to have a tour (complete with hard hat and high vis vest!) of our future home and see how our vision is coming to life. We hope that this time next year will be our moving in date and we cannot wait to celebrate with our community on this massive achievement.

2019 has been a wonderful year (not perfect but very, very good - we do set a very high bar!) with records being smashed, little and big wins in lots of areas of the business, and a mighty effort by all involved.

Thank you to everyone for your support, which we greatly appreciate.



**Rosie King**  
Chief Executive Officer



## Message from the President

### To our Netball community and supporters,

As we reflect on 2019, I am constantly reminded how proud I am to be involved in netball in Victoria.

In 2019 we had 59 teams from 18 regions compete at Netball Victoria's State Titles, hosted by the Lillydale and Yarra Valley Netball Association. It was a wonderful two days of competition, with regions from across the whole of Victoria competing in a range of divisions, including the All Abilities teams, who just love their netball. This is a wonderful event for player talent identification and coach and umpire development, and would not be possible without the support of our wonderful administrators and volunteers. It is also an opportunity to catch up with old friends and make many new ones, which continues to instil that life-long love of netball.

The Association Championships was another excellent event for our community, with each of the six regions holding their own respective playoffs, and then the winners coming to Frankston in Melbourne to play in the finals. Both regional and metropolitan teams were well represented in the gold medal playoffs.

When I travel around Victoria it is very pleasing to see good courts and facilities in most regional and metropolitan communities. Certainly, some communities still need a lot of support, however, generally seeing well-maintained courts and facilities in many areas is pleasing. This is largely thanks to the support of local, state and federal governments, plus the constant work of all within the netball community continuing to promote the voice of our sport. It is no accident that netball continues to be the sport with the largest number of female participants in Victoria.

We acknowledge the efforts and contribution to netball of our representative teams; the Melbourne Vixens, the 17/U, 19/U and Marie Little OAM Shield state teams, and of course must congratulate the Victorian Fury DUANL team on another outstanding Championship win.

Thank you to the Netball Victoria Board for their work in guiding netball within Victoria and remaining connected to our netball communities. In 2019, Shane O'Sullivan stepped down from the Board after six years of service, and we thank him for his support and input over that time. We welcome Nicole O'Hare as our new elected director.

Thank you to Rosie King for the work she and her team have done for netball in Victoria in continuing to make netball's voice a sought-after opinion in the sporting world.

Thank you to our Associations and Leagues who continue to work tirelessly to provide netball opportunities for everyone - your enthusiasm and commitment to netball is highly respected and appreciated by all involved.

As we move into the next decade, I will reflect on a presentation given by Netball Victoria in 2010 when we were asked to name three things on what the future for netball in Victoria will look like:

- ✓ Increased facility footprint throughout Victoria
- ✓ On our way to building a home for netball
- ✓ Increased political and community engagement at all levels

Thank you all for your support of netball in Victoria during 2019 and we look forward to continuing our life-long love of netball in 2020.



**Richelle McKenzie**  
President





111,822

Netball Victoria members



360 teams

entered in Association Championships – highest number ever



180

Affiliates



18,000+

Teams



59 teams

entered in State Titles – equal highest number ever



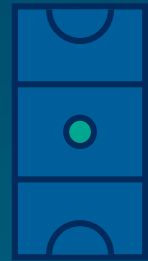
5 Victorians

represented the Samsung Australian Diamonds, including at the 2019 Netball World Cup



\$50m+

in State and Federal government funding for netball projects across Victoria



8th Australian Netball League Premiership won by Victorian Fury



2 million+

viewers of Melbourne Vixens games



1,300+

spectators at the Bupa VNL Grand Finals



# Strategic Plan Overview

On 19 December, 2018, we launched our Netball Victoria 2019-2022 Strategic Plan, meaning that we have now had a full 12 months with our operations being guided by the plan’s strategic objectives:



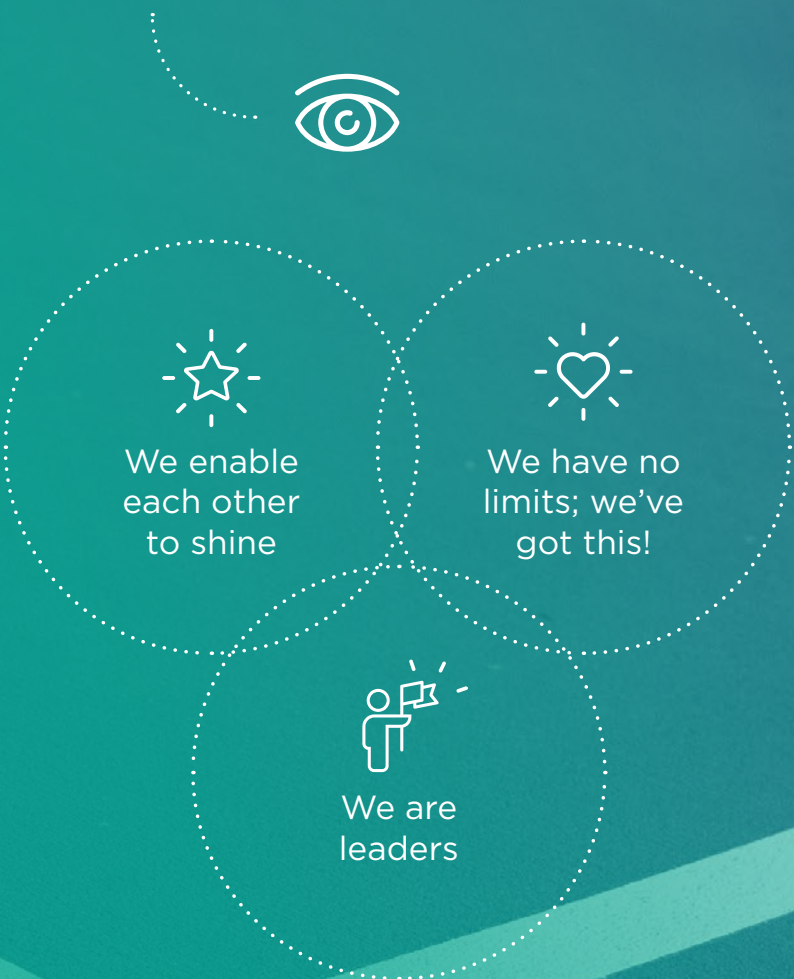
## OUR PURPOSE

Netball Victoria exists to improve people’s lives.

## NETBALL VICTORIA’S IDENTITY ‘ANCHORS’

## OUR VISION

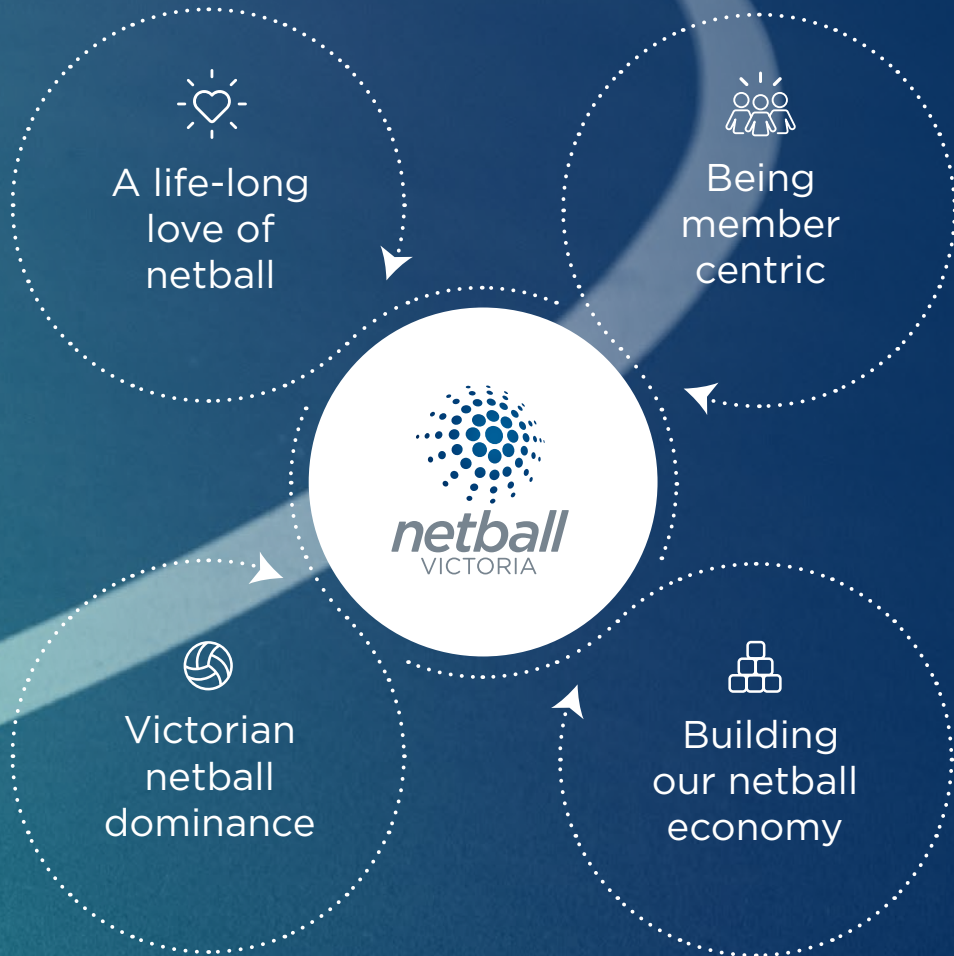
To grow and diversify our revenue streams in order to reinvest more into our netball community each year.



## THE FOUR STRATEGIC DRIVERS

The strategic drivers are what propel forward our momentum.

Our strategic drivers enable collaboration and connection across our organisation and community. Each of the strategic drivers is delivered by a collective effort by individuals and teams. This delivery ‘philosophy’ is part of our team culture at Netball Victoria.







# A life-long love of netball



## PARTICIPATION

A key focus of Netball Victoria's Strategic Plan is to increase participation through new and existing programs. We aim to have more people playing netball, more often. We will achieve this with more staff working alongside our netball community in both regional Victoria and metropolitan Melbourne.

Netball Victoria's regional strategy continued to progress in 2019 and was boosted by a \$2.8m funding commitment from the Victorian government, which has assisted with:

### Establishing Netball Victoria's Participation team

- 14 staff members;
- 9 staff located in regional Victoria (Ballarat, Bendigo, Churchill, Geelong, Shepparton and Wodonga).

### Hosting major events in regional Victoria

- Melbourne Vixens Pre-Season Bendigo Blockbuster; delivering on the goal for Netball Victoria and the Melbourne Vixens' to have a **greater presence** in regional Victoria.

### Attending community festivals and events

- Netball Victoria's Participation team attended, supported and participated in **30+** community festivals and events in 2019.



## COMMUNITY

### NetSetGO

Suncorp NetSetGO (NSG) is a national product, providing children aged between 5 and 10 years an opportunity to progressively develop netball skills. New initiatives to promote the program were developed throughout 2019, including NetSetGO week.

### 2019 HIGHLIGHTS:

- **482** NSG centres;
- **12,305** NSG participants;
- **'NetSetGO week'** in the lead-up to SSN Kids' Round, which included centres running **'come and try'** sessions;
- **NetSetGO activations** at all Melbourne Vixens home games;
- **Gained funding** to develop three videos to assist centres in promoting NetSetGO.



Diversity & Inclusion

Netball Victoria ran and supported many programs promoting inclusion throughout 2019, to a wide and diverse range of participants.

2019 HIGHLIGHTS:

- Victoria's All Abilities state team earned a **silver medal** at the Marie Little OAM Shield (Netball Australia's national competition for athletes with an intellectual disability);
- **17 multicultural participants** attended Netball Victoria's Leadership & Game Development Conference;
- **854 participants** attended the Junior and Senior Victorian Aboriginal Community Services Association Ltd (VACSAL) carnivals:
  - The Senior VACSAL Football and Netball Carnival held in Ballarat comprised of **46 teams** across four divisions;
  - The Junior VACSAL Football and Netball Carnival held in Echuca comprised of **40 teams** across four age divisions;
- The Melbourne Vixens 2019 Indigenous dress – titled 'Nallei jerring' (coming together) – was designed by 16-year-old Ky-Ya Nicholson Ward, a Wurundjeri Dja Dja wurrung woman;
- In partnership with the Regional Sports Assemblies, Netball Victoria supported All Abilities Football and Netball Carnivals in Geelong and Mooroopna, attended by **350+ participants**;
- Hosted an Australian Citizenship Ceremony at a Melbourne Vixens home game.

Schools

Primary and secondary school children were involved with several netball programs throughout the year, including Sporting Schools, Schools' Championships, netball and multi-sport clinics, player appearances, and inter-school sport competitions.

2019 HIGHLIGHTS:

- Reached **5,000+** school students through Netball Victoria-led school clinics;
- Developed a Netball Victoria Schools Strategy;
- **175 schools** participated in netball through the Sporting Schools program;
- Engaged **32** new community coaches;
- Recruited **74** new Teacher Ambassadors;
- Delivered coach training to **300** pre-service university students.

COMMUNITY  
AWARD  
WINNERS

**Volunteer of the Year**  
Pauline Zealley (Banyule & District Netball Association)

**Association of the Year**  
Frankston District Netball Association

**Coaching Excellence**  
Jessica Whitfort (Peninsula Waves/Frankston District Netball Association)

**Contribution to Umpiring**  
Meg Hopper (Boroondara Netball Association)

**Inclusive Netball Community of the Year**  
Sandringham & District Netball Association

**School of the Year**  
St John Vianney's Primary School, Parkdale

**NetSetGO Centre of the Year**  
Mountain District Netball Association

**WorkSafe Safety Initiative Awards**  
Maryborough Rovers Football Netball Club & Horsham Saints Football Netball Club





## PRODUCTS

### Clinics

Netball Victoria clinics are split into two product types; Community Clinics, held regionally, and the newly-created 'Train Like a Vixen' clinics. Our clinic products offer a wide variety of coaching and skill development opportunities for participants aged 9+ years.

#### COMMUNITY CLINICS:

- Held in **6 locations** across regional Victoria;
- **1,000+** participants.

In 2019, a new 'Netball Party' initiative was also trialled:

- **2 locations** in regional Victoria;
- **120+** participants.

#### TRAIN LIKE A VIXEN:

- Launched *Train Like a Vixen* in 2019;
- *Train Like a Vixen* was the **3rd** most entered link on the Melbourne Vixens website in 2019;
- A total of **1,828 participants** attended a *Train Like a Vixen* clinic in 2019;
- Melbourne Vixens athletes were present at all *Train Like A Vixen* clinics held throughout the year.

**TRAIN  
LIKE  
A  
VIXEN**

### Rock Up Netball

Rock Up Netball (RUN) is Netball Victoria's offering of non-traditional netball activities. The programs offer a fun and flexible way to play netball in a social setting. Rock Up Netball offers programs for participants aged 12+ years.

#### 2019 HIGHLIGHTS:

- RUN Youth sites were launched in 2019, with over **500 participants** registered;
- **12** new Associations delivering Rock Up Netball programs in 2019;
- A new all-boys RUN competition was established in 2019, run by Melbourne East Netball Association, with **8 teams**.





# Being member centric



## COMPETITIONS

Netball Victoria runs three annual competitions; State Titles, Association Championships and Schools' Championships, with the aim of providing athletes, coaches, umpires, officials, students and teachers - as well as family and friends on the sidelines - the best experience of netball at these events.

### 2019 HIGHLIGHTS:

- Highest number of teams ever entered in Association Championships = **360**;
- Association Championships held at Springvale & District Netball Association for the first time;
- Schools' Championships held in **9** different locations around the state;
- Equal-highest number of teams entered in State Titles = **59**;
- State Titles hosted by Lillydale and Yarra Valley Netball Association for the first time.

### Schools' Championships

For over 50 years, Netball Victoria has been providing the opportunity for ALL Victorian schools - including government, private, independent and Catholic schools - the chance to compete against each other in both primary and secondary divisions in the Schools' Championships. People with a disability also get the chance to compete for their school in the competition held across the state, culminating with the finals in Melbourne.

## SCHOOLS' CHAMPIONSHIPS RESULTS



### PRIMARY GIRLS

**Premiers:** St John's Primary School, Heidelberg  
**Runners Up:** St Peter Julian Eymard Primary School

### PRIMARY BOYS

**Premiers:** St John's Vianney Primary School, Parkdale  
**Runners Up:** St Francis of the Fields Primary School

### PRIMARY MIXED

**Premiers:** St Bernadette's Primary School  
**Runners Up:** St Mary's Primary School, Geelong

### JUNIOR GIRLS

**Premiers:** Rowville Secondary College  
**Runners Up:** Maribyrnong College

### JUNIOR BOYS

**Premiers:** Flinders Christian Community College  
**Runners Up:** St Francis Xavier College

### INTERMEDIATE GIRLS

**Premiers:** Maribyrnong College  
**Runners Up:** Carey Baptist Grammar School

### INTERMEDIATE BOYS

**Premiers:** Aquinas College  
**Runners Up:** Camberwell High School

### SENIOR GIRLS

**Premiers:** Ballarat Grammar  
**Runners Up:** Penleigh and Essendon Grammar School

### SENIOR BOYS

**Premiers:** Christian College Geelong  
**Runners Up:** Flinders Christian Community College







## WORKFORCE

### Coaching

Netball Victoria held coaching development programs, national coaching accreditation courses, professional development workshops, as well as the re-vamped Leadership & Game Development Conference for our coaching community in 2019.

#### 2019 HIGHLIGHTS:

- Held the Leadership & Game Development Conference, which sold out with **180 participants**;
- **1,644** Foundation Coaching Accreditations achieved;
- **256** Development Coaching Accreditations achieved through the blended learning development course;
- **36** Intermediate Coaching Accreditations achieved;
- **14** Coaches in the Field workshops held, with **212** coaches attending.



### Umpiring

Netball Victoria held umpiring development programs, awarded national umpire badges, hosted professional development workshops, piloted umpire development programs, and the Leadership & Game Development Conference for our umpiring community in 2019.

#### 2019 HIGHLIGHTS:

- Introduction of a Netball Victoria-endorsed Tester List;
- Revamped Umpire Development Camps;
- **45** Umpires in the Field Workshops held, with **714 participants**;
- **520** Umpire C badges awarded;
- **34** Umpire B badges awarded.







## AFFILIATE SERVICES & AFFILIATE CAPABILITY

Supporting the work of our Affiliates remains a priority for Netball Victoria. Netball Victoria's organisational restructure to align with the new Strategic Plan saw dedicated Affiliate Services and Affiliate Capability resources engaged to support our Affiliates and the Participation team in their roles in the field. The newly-formed Government Relations and Affiliate Services team continue to respond to the needs of the netball community, and support the great work of our Affiliates who deliver the game.

### 2019 HIGHLIGHTS:

- Improved response times for members needing support with registrations, through efficient resourcing;
- Continued investment in MyNetball developments, and training Affiliates in registrations and competition modules;
- The development of a Customer Relationship Management (CRM) system that has streamlined communication with Affiliates and improved data capture;
- A revised Heat Guideline to support our Affiliates and members on how to respond to extreme weather;
- We welcomed Northern Pride Netball Association to the Netball Victoria family;
- Commencement of Affiliate Health Check trials, ahead of the 2020 roll out, to support the growth and development of our Affiliates;
- Commenced the Association Development Pilot Project, with **5 Associations**.

## Netball Victoria-run competitions

Parkville Netball continued to grow in 2019, with the 15/U Female competition continuing to attract additional teams. During the State Netball and Hockey Centre (SNHC) redevelopment, the competition utilised two sites; the SNHC, and the newly-developed Riverside Tennis and Netball Centre in Ascot Vale.

# Victorian netball dominance



## NETBALL VICTORIA PATHWAY

### State Titles

State Titles bring together all regions from across Victoria to compete on one weekend, providing the opportunity to play against all teams, like no other competition does in Victorian netball. As a pathway competition, it allows for development of not only players, but coaches and umpires as well.

### STATE TITLES RESULTS



#### 15/U FEMALE

**Premiers:** Henderson  
**Runners Up:** Goulburn

#### 17/U FEMALE

**Premiers:** Henderson  
**Runners Up:** Two Bays

#### 17/U MIXED

**Premiers:** Elmer  
**Runners Up:** Two Bays

#### OPEN FEMALE

**Premiers:** Barwon  
**Runners Up:** Two Bays

#### ALL ABILITIES CHAMPIONSHIP DIVISION

**Premiers:** Barwon  
**Runners Up:** Chisholm

#### ALL ABILITIES DIVISION 2

**Premiers:** Henderson  
**Runners Up:** Barwon





### Association Championships

Association Championships provides all Netball Victoria Affiliates the opportunity to compete in zones, with the top teams across four divisions - Open, 17/U, 15/U and 13/U - progressing to Finals Day. This competition is an integral part of the Netball Victoria pathway, with talent identification opportunities for athletes, umpires and coaches.

#### ASSOCIATION CHAMPIONSHIPS RESULTS



##### 13/U FEMALE

**Premiers:** Lillydale & Yarra Valley Netball Association

**Runners Up:** Casey Netball Association

##### 15/U FEMALE

**Premiers:** AFL Outer East

**Runners Up:** Parkville Netball

##### 17/U FEMALE

**Premiers:** St Albans & Caroline Springs Netball Association

**Runners Up:** SS&A Ovens & Murray Football Netball League

##### 17/U MIXED

**Premiers:** Doncaster & Districts Netball Association

**Runners Up:** Waverley District Netball Association Black

##### OPEN FEMALE

**Premiers:** Goulburn Valley League

**Runners Up:** SS&A Ovens & Murray Football Netball League

### Talent Academy

In 2019 Netball Victoria re-launched the Talent Academy, with a new format and a new program.

Over 180 athletes participated in two high performance camps held at the State Netball and Hockey Centre. These camps included fitness testing, technical and tactical court sessions, athlete wellbeing sessions, and inter-academy match play.

Talent Academy coaches undertook professional development sessions in error detection and correction, the Daily Training Environment (DTE) and holistic planning. The Talent Academy coaches were also provided with opportunities for face-to-face mentoring.

The 19/U Regional Talent Academy was also introduced in 2019. Twenty-six players participated in the program where they were coached by some of Victoria's leading coaches, including Simone McKinnis, Carol Cathcart, Gerard Murphy, Kaylea Ingham-McQuade and Leesa Gallard.


- **4 athletes** were selected in their first VNL team for 2020;
- **1 athlete** was re-selected in a VNL program after not participating in 2019;
- **6 athletes** progressed through to the Victorian 19/U State Squad (top 25);
- **2 athletes** selected in the Victorian 19/U State Team.





### State Teams

Both the 17/U and 19/U Victorian state teams competed at the 2019 National Netball Championships in Brisbane.

 **8 regional athletes** were selected across the two teams

#### 17/U State Team

The Victorian 17/U state team finished fourth at the 2019 National Netball Championships, after strong performances during the round matches. The team suffered only one loss in the round matches, to eventual winners South Australia. During the training program, Head Coach, Melanie Savage, was awarded her Advanced Coaching Accreditation.

#### Athletes

Maggie Caris  
Poppy Douglass  
Casey Dunstan  
Tihanee Farrell  
Sussu Liai  
Chloe Langley  
Georgia Moody  
Melissa Oloamanu  
Maddison Ridley  
Emma Walters  
Brooke Wilson  
Abby Williams

#### Officials

Head Coach: Melanie Savage  
Assistant Coach: Belinda Lees  
Apprentice Coach: Tegan Hopkins  
Team Manger: Karren Saddleton  
Physiotherapist: Georghia Considine  
Massage Therapist: Hannah Lynch

#### National Recognition

Five Victorian athletes were named in the 17/U National Squad:

Maggie Caris  
Poppy Douglass  
Sussu Liai  
Maddison Ridley  
Emma Walters

#### 19/U State Team

The Victorian 19/U state team also competed in Brisbane at the 2019 National Netball Championships. The team finished fourth after some close matches against New South Wales and South Australia during the rounds. The team drew with eventual runners up, New South Wales, during the round matches.

#### Athletes

Taylah Brown  
Enya Broadley  
Gabby Coffey  
Abbey Ellis  
Isabelle Hodgson  
Olivia Honey  
Shae Kyle  
Elli Leydin  
Sacha McDonald  
Hannah Mundy (injured)  
Uneeq Palavi  
Allie Smith  
Tegan Stephenson

#### Officials

Head Coach: Kaylea Ingham-McQuade  
Assistant Coach: Sarah Hogan  
Apprentice Coach: Melissa Crotty  
Team Manger: Stephanie Norton  
Physiotherapist: Caroline Cleary  
Massage Therapist: Lauren Martin

#### National Recognition

Five Victorian athletes were named in the 19/U National Squad:

Gabby Coffey  
Sacha McDonald  
Hannah Mundy (injured)  
Uneeq Palavi  
Allie Smith

Two Victorian athletes were named in the National Tall Athlete Program:

Maggie Caris  
Gabby Coffey

### Umpiring and Bench Officials

- **Marc Henning** selected to officiate at the 2019 Netball World Cup in Liverpool;
- **1** new A Grade umpire; **Trent Morrison**;
- **10** State Bench accreditations;
- **5 Victoria umpires** contracted to Suncorp Super Netball; Andrea Booth, Marc Henning, James Matthews, Tim Marshall and Kate Wright. Rachael Richards was appointed as an Umpire Coach;
- **Nicole Bullen** selected as part of the National Emerging Talent Program;
- **3 umpires** selected to officiate at the 2019 National Netball Championships; Nicole Bullen, Maddi O’Nial and Jarrad Walker;
- **3 umpires** appointed to umpire Australian Netball League; Justin Barnes, Nathan Begley and Nicole Bullen.



Image Credit:  
Russell Freeman




## PRE-ELITE

### Bupa Victorian Netball League

The Bupa Victorian Netball League (VNL) is Victoria's premier netball competition, consisting of 10 clubs competing across three divisions; Championship, Division 1 and 19/U.

- **370+ players** across **3 divisions**;
- **11th** year of the league;
- **Bupa** continued as naming rights partner;
- **100%** compliance of Integrity in Netball Framework Requirements;
- Geelong Cougars won their first Championship Premiership for the club;
- Casey Demons were Championship Runners Up in their inaugural season;
- Peninsula Waves made their first Grand Final appearance in the 19/U division.

#### HIGHLIGHTS:

-  **6 clubs** were represented in the Grand Finals across all **3 divisions**, with **more than 1,300 spectators** in attendance.

### BUPA VNL RESULTS



#### CHAMPIONSHIP

**Premiers:** Geelong Cougars  
**Runners Up:** Casey Demons

#### DIVISION 1

**Premiers:** North East Blaze  
**Runners Up:** Boroondara Express

#### 19/U

**Premiers:** City West Falcons  
**Runners Up:** Peninsula Waves



### Victorian Fury

The second tier to the Melbourne Vixens, the Fury is Victoria's representative team competing in the Deakin University Australian Netball League (DUANL); the feeder competition to the Suncorp Super Netball League.

- **2019 Premiers** (1 goal win v NSW Waratahs 54 v 53)
- The Fury's 2019 DUANL Premiership brought the total number of ANL titles won by the Fury to 8, the most of any team in the competition. The next highest number of titles won by a single team is 1;
- **Emma Ryde** named Deakin University Australian Netball League MVP and Victorian Fury MVP;
- **20 athletes** took the court;
- **11** Fury debutants;
- Head Coach: **Di Honey**.



### NATIONAL RECOGNITION:

10 Victorian athletes were named in the Netball Australia National Talent squad of 20:

- Jane Cook - Collingwood Magpies Training Partner
- Kate Eddy - NSW Swifts
- Matilda Garrett - Collingwood Magpies
- Tayla Honey - Melbourne Vixens
- Sharni Lambden - Collingwood Magpies Training Partner
- Alice Teague-Neeld - West Coast Fever
- Sacha McDonald - Melbourne Vixens Training Partner
- Allie Smith - Melbourne Vixens Training Partner
- \*Prudence Ellis (NSW) - Melbourne Vixens Training Partner
- \*Kelsie Rainbow (TAS) - Collingwood Magpies Training Partner

*\*Interstate athletes currently training in Victorian programs*







ELITE

Melbourne Vixens

The Melbourne Vixens are Netball Victoria's elite team competing in the Suncorp Super Netball (SSN) League. Ten athletes are contracted on part-time, 12-month contracts, with netball leading the way for pay and conditions for professional female athletes.

The Melbourne Vixens finished the season in third place, losing the Preliminary Final to eventual Premiers, the NSW Swifts.

2019 SEASON STATS:

- **5km** = average distance covered by a mid-courter in a match;
- **11 goals** = average match-winning margin;
- **469 goals** shot by Caitlin Thwaites @ 91% accuracy;
- **27 goal assists** = average by Elizabeth Watson;
- **430** goal assists + **621** circle feeds = Elizabeth Watson (number 1 in the league);
- **39 pickups** = Kate Moloney (2nd in the league);
- **9 intercepts** = Emily Mannix (most intercepts in a game by a Vixen, vs. Giants in R9);
- **83** circle feeds = average per match;
- **944 goals** scored by the Vixens;
- **20 goals** = most goals scored in a quarter by the Vixens.



2019 MELBOURNE VIXENS TEAM

**Kadie-Ann Dehaney**  
(Import - Jamaica)

**Lara Dunkley**  
(Temporary Replacement)

**Renae Ingles**

**Tayla Honey**  
(Temporary Replacement / injured - achilles)

**Mwai Kumwenda**  
(Import - Malawi)

**Emily Mannix**

**Kate Moloney**

**Tegan Philip**

**Caitlin Thwaites**

**Ine-Mari Venter**  
(Import - South Africa)

**Elizabeth Watson**

**Joanna Weston**

LEADERSHIP TEAM

**Kate Moloney**  
Captain

**Tegan Philip & Elizabeth Watson**  
Co Vice Captains

**SQUAD MEMBERS**

**Rahni Samason** (injured - knee)

**Sacha McDonald**

**Allie Smith**

**Jacqui Newton**

**Prudence Ellis**

2019 MELBOURNE VIXENS STAFF

**Simone McKinnis**  
Head Coach

**Sharelle McMahon**  
Assistant Coach

**Johanna Munro**  
Specialist Coach (Defence)

**Di Honey**  
Specialist Coach (Centre Court)

**Lisa Taylor**  
Team Manager

**Jamie Bahnisch**  
Performance Analysis & Support Services Coordinator

**John Tascone**  
Physical Preparation Coach

**Jarrod Voss**  
Strength & Conditioning Intern

**Steve Hawkins**  
Head Physiotherapist

**Felicity Bitter**  
Physiotherapist

**Katherine Taylor**  
Physiotherapist

**Emily Athanasiou**  
Head Soft Tissue Therapist

**Ashley Bakovich**  
Soft Tissue Therapist

**Dr Matt Chamberlain**  
Team Doctor

**Eloise Southby**  
Player Development & Wellbeing Coordinator

**Tony Glynn**  
Sports Psychologist

**Kylie Andrew**  
Nutritionist





The year also saw eight Vixens athletes travel to the 2019 Netball World Cup in Liverpool, in various capacities:

- Kadie-Ann Dehaney – Sunshine Girls (Jamaican World Cup team)
- Caitlin Thwaites – Australian Diamonds (Australian World Cup team)
- Ine-Mari Venter – SPA Proteas (South African World Cup team)  
*\*withdrawn due to injury*
- Elizabeth Watson – Australian Diamonds (Australian World Cup team)
- Joanna Weston – Australian Diamonds (Australian World Cup team)
- Australian Diamonds Training Partners:
  - Emily Mannix
  - Kate Moloney
  - Tegan Philip

**NATIONAL RECOGNITION:**

**2019/2020 Australian Diamonds Squad**

Emily Mannix  
Kate Moloney  
Tegan Philip  
Caitlin Thwaites  
Elizabeth Watson  
Joanna Weston

**Australian Diamonds 2019 World Cup Team**

Kelsey Browne (Collingwood Magpies)  
Caitlin Thwaites  
Elizabeth Watson  
Joanna Weston

**Australian Diamonds 2019 Constellation Cup Team**

Tegan Philip  
Caitlin Thwaites  
Elizabeth Watson  
Joanna Weston

# Building our netball economy



## GOVERNMENT RELATIONS & FACILITIES

2019 saw continued investment into netball facilities and amenities to support our game from all levels of government, in partnership with our community. Netball Victoria's Government Relations and Affiliate Services team advanced regional planning to prioritise investment and prepare for future funding rounds.

**2019 HIGHLIGHTS:**

- Construction commenced on the State Netball and Hockey Centre redevelopment in **March 2019**;
- The **502<sup>nd</sup>** Country Football Netball Program project was funded, with close to **\$100m investment** into facilities since the program's inception across all project partners (NV, AFL Victoria, state and local government, and local communities);
- The Inner City Netball Program delivered **50 courts**, with a **further 18** in construction or design, eclipsing the 64 promised under the program;
- The Riverside complex in Ascot Vale was opened in **July 2019** to support displaced Parkville outdoor competitions and Essendon and District Netball Association. The complex is now the benchmark for outdoor facilities in our state;
- Continued advocacy for the renewal of the Country Football Netball Program and the Better Indoor Stadiums funds as critical programs in the development of new and redeveloped facilities;
- In excess of **\$50m** in state and federal funding for netball projects across the state.



## DRIVING SUCCESS & SUSTAINABILITY OFF THE COURT

Aligning to the new Strategic Plan, Marketing, Communications and Partnerships' key focuses in 2019 included driving revenue, attendance and participation growth, in order to enable increased sustainability across several programs. This was achieved by working closely with partners to further enhance marketing and fan engagement across netball, particularly by utilising our players in the community to help build netball's profile, and assist in improving people's lives, with a focus on children and youth.

**2019 HIGHLIGHTS:**

**Melbourne Vixens & Netball Victoria**

- Uplift in sponsorship revenue, welcoming **6 new partners**: Deakin, Puma, Ozito, Thai Airways, Juiced Life and North Melbourne Boxing;
- Outstanding True North Research BenchMark Winter Report results – the Puma/Melbourne Vixens partnership drove the highest first-time usage of any sponsor, and also drove the highest trust in a sponsor (Bupa) as a result of sponsorship (across all winter sports);
- Launch of new partnership programs - WorkSafe mental health workshops delivered by SALT across the state to local Clubs and Associations, plus the launch of an innovative netball campaign in conjunction with Puma;
- Significant increase in digital traffic – the Melbourne Vixens have the highest social media following of any Member Organisation or Suncorp Super Netball team (in total **180,000+ followers**).





Netball Victoria

- In partnership with WorkSafe Victoria we were able to provide a first aid kit and ice storage container to every netball Club participating in the WorkSafe Country Netball League;
- WorkSafe Club Safety Fund rolled out a small grant program allowing Clubs to purchase equipment and deliver club safety initiatives.




66

“One of the main concerns that we had at the club was injuries and preventing injury... We haven't been able to play on our court for three years now. A lot of the time we had parents coming up to us asking about soreness of knees, ankles, hips, so we thought we'd do some education around preventing that, so that would be in a full stretching program before the game and as well as educating the players and the parents. We would like to do more programs on physio, recovery, prevention and stretching programs for all the juniors and the seniors.”

Rachael Raven from the Maryborough Rovers  
2019 Netball Victoria Community Award  
winner – WorkSafe Initiative Award




Melbourne Vixens

 **2 million+**  
broadcast viewership  
- **9% increase** on Channel 9

 **3.59 QI**  
media value - **30% increase**

 **Record membership**  
**14% increase** in Reserved  
Seat memberships

 **8% increase**  
in match attendance - including  
**2 sell out** Melbourne Vixens  
home games

 **16% increase**  
Record ticketing, membership  
and merchandise revenue for SSN





## MELBOURNE VIXENS & NETBALL VICTORIA PARTNERS

We would like to thank and acknowledge our valued 2019 Melbourne Vixens and Netball Victoria partners, particularly RACV who has been a longstanding Premier Partner of the Melbourne Vixens and Major Partner of Netball Victoria for the past nine years.

### PREMIER PARTNER MV AND MAJOR PARTNER NV



### MAJOR PARTNER MV



### MAJOR PARTNERS NV AND MV



### MAJOR PARTNERS NV



### KEY PARTNERS MV AND NV



### KEY PARTNERS MV



### KEY PARTNER NV



### ASSOCIATE PARTNERS NV AND MV



### ASSOCIATE PARTNERS NV



# Board of Directors

### PRESIDENT



**Richelle McKenzie**  
President since 2017  
Director since 2007

### ELECTED DIRECTORS



**Kirrily Zimmerman**  
Since 2008



**Wendy Frost**  
since 2015



**Nicole O'Hare**  
since 2013



**Marlene Elliott**  
since 2013



**Gayle Lambert**  
since 2014



**Margaret Molina OAM**  
since 2018

### APPOINTED DIRECTORS



**Mary Bluett**  
since 2015



**Rob Muir**  
since 2018



**Marc Giglio**  
since 2018

### FINANCE, RISK & AUDIT COMMITTEE:

Kirrily Zimmerman (Chair)  
Nicole O'Hare  
Marc Giglio

### GOVERNANCE COMMITTEE:

Marlene Elliott (Chair)  
Marc Giglio  
Rob Muir

### NOMINATIONS COMMITTEE:

Nicole O'Hare (Chair)  
Richelle McKenzie  
Margaret Molina OAM  
Kirrily Zimmerman



# Executive Team

Chief Executive Officer	Rosie King
Chief Operating Officer	Steve Gatt
General Manager – Government Relations & Affiliate Services	Amanda Basu
General Manager – Netball Participation	Mel Taylor
General Manager – Netball Development	Angela Banbury
General Manager – Communications, Marketing & Partnerships	Naomi Barter
General Manager – Vixens, Performance & Pathways	Rebekah Webster



# Life Members

- Glory Bain\*

Mattie Baker

Marjorie Beaumont\*

Becky Bollen\*

Joyce Brown OAM

Beryl Buck\*

Margaret Caldwell OAM BEM

Pat Canavan

John Castles

Dorothy Close

Kaye Cook

Jean Cowan MBE\*

Barbara Cox

Margaret Cross

Phyllis Cross\*

Jan Cross

Dorothy Elmer

Robyn English

Elsie Ferres\*

Anne George\*

Eunice Gill MBE\*

Judith Grant

Joy Grubb

Gillian Hardeman

Verna Harrison\*

Anne Henderson\*

Julie Hoornweg

Ida Hughes

Edith Hull\*
- Olive Johns\*

Margaret Keogh

Patricia Kuhne

Adele Lardner\*

Dawn Long

Juleen Maxfield OAM

Lorna McConchie\*

Louise Mills\*

June Moore

Fay Morgan\*

Valerie Morrison OAM

Wilma Nelson

Jill Nunno\*

Nonie Oppy

Margaret Pewtress OAM\*

Norma Plummer AM

Pat Pumpa\*

Dot Quarry\*

Barbara Ritchie

Coral Sahlberg

Jennifer Sanchez

Marj Smith\*

Evelyn Taylor\*

Betty Thompson

Ruby Walton\*

Ann West

\*Deceased





# Financial Overview

## Directors' Declaration

Victorian Netball Association Inc.  
ABN: 83 704 752 745  
Directors' Declaration

The directors have determined that the Association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 3 to the financial statements.

In the opinion of the directors the financial report as set out on pages 1 to 18:

1. Presents fairly the financial position of Victorian Netball Association Inc as at 31 December 2019 and its performance for the year ended on that date.
2. At the date of this statement, there are reasonable grounds to believe that Victorian Netball Association Inc will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the directors and is signed for and on behalf of the directors by:

President.....*Richelle McKenzie*.....  
Richelle McKenzie

Dated this *27<sup>th</sup>* day of *February*, 2020





## Independent Auditor's Report To the Members of Victorian Netball Association Inc.

### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report, being a special purpose financial report, of Victorian Netball Association Inc. (the Association), which comprises the statement of financial position as at 31 December 2019, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the declaration by those charged with governance.

In our opinion the financial report presents fairly, in all material respects, the financial position of Victorian Netball Association Inc. as at 31 December 2019 and of its financial performance and its cash flows for the year then ended in accordance with the accounting policies described in Note 1 to the financial statements.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Association in accordance with the auditor independence requirements and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of matter regarding basis of accounting

Without modifying our opinion, we draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report is prepared to assist Victorian Netball Association Inc. to comply with its financial reporting obligations under the *Associations Incorporation Reform Act 2012*. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

#### Other information

Those charged with governance are responsible for the other information. The other information comprises the information included in the Association's annual report for the year ended 31 December 2019 but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

**Nexia Melbourne Audit Pty Ltd**  
Registered Audit Company 291969  
Level 12, 31 Queen Street  
Melbourne VIC 3000  
p +61 3 8613 8888  
f +61 3 8613 8800  
e info@nexiamelbourne.com.au  
w nexia.com.au

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If, based on the work we have performed, we conclude that there is a material misstatement of this other information we are required to report that fact. The annual report is expected to be made available to us after the date of this independent auditor's report.

### Responsibilities of Management and Those Charged with Governance for the Financial Report

Management is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

### Auditor's responsibility for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by those charged with governance.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

*Nexia*

**Nexia Melbourne Audit Pty Ltd  
Melbourne**

Dated this 27<sup>th</sup> day of February 2020

*A. Wehrens*

**Andrew S. Wehrens  
Director**

# Operating Performance

Netball Victoria has delivered sound financial performance for 2019, with an operating surplus of \$23,886; a figure that exceeded the annual budget.

Importantly, we have met our financial targets whilst also delivering against our key strategic aims for the year, including the following:

- During 2019 we commenced the implementation of the redefined 'Vision for Netball Victoria' contained in the four-year strategic plan. We are committed "to grow and diversify our revenue streams in order to reinvest more into our netball community each year." There are many strategies that support this Vision and we are excited about the future and how our community can directly benefit;
- The State Netball Hockey Centre redevelopment commenced, which has impacted the operations of our Parkville Netball competition, including multiple venue changes across the year. These disruptions will continue throughout 2020;
- Investment was made in a review of technology across our netball community, which will continue in 2020 and will include further consultation with our key stakeholders;
- In 2019, we had an increase in Netball Victoria membership in all major categories, which has reversed a trend of two consecutive years of declining membership. Our investment into facilities and government relations combined with increasing resources in regional Victoria have been contributing factors in this pleasing result;
- The Suncorp Super Netball season continued to deliver improved commercial results. The combined income from membership, ticket and merchandise sales increased by 16% on the prior year's results;

- Netball Victoria commenced the implementation of its regional strategy, which has been supported with a \$2.8m commitment from the State Government (an investment over a four-year period). The recruitment and training of new staff commenced during the year and we start 2020 with a full team ready to deliver across regional Victoria;
- Achieved both growth and a very high level of retention with new partners and sponsors whilst continuing to increase our profile across traditional and digital media, which helps us retain and grow the financial support of sponsors and government.

The work and priorities over the last 12 months have been driven in alignment with Netball Victoria's new Strategic Plan that was launched in late 2018. The first year of the four-year plan has concluded, and we are on track against our key priorities and strategic targets. Our focus is on continuing to grow revenue from a range of sources, and rather than make large surpluses, invest that money into services and facilities that both support our community and grow our sport.

We continue to operate with tight margins and pursue all appropriate opportunities and initiatives in order to improve our financial health, and that of our Associations and Leagues. We are prudent in all our financial dealings, respecting both our member contributions and the ongoing tightness of the economy. Our environment is dynamic, and as we develop we must recognise that new initiatives - such as our new products and programs - will take time to generate a positive and sustained financial outcome.



# Financial Position

As at 31 December, 2019, Netball Victoria has net assets of \$5,692,987. This includes the value of Netball House – our office at 487 King Street, West Melbourne – which are fully owned and valued (land and buildings) at \$4,000,000 (based on an independent valuation conducted in July 2018).

Netball Victoria has no current borrowings, strong liquidity and a healthy cash balance, as can be seen in the accounts as shown in the following pages. This is used to fund operating activities, purchase capital items and importantly provides us with a buffer to manage unforeseen events and the ability to take advantage of new investment opportunities.

# Summary

In summary, the financial position of Netball Victoria as at the end of December 2019 is healthy. Our turnover continues to grow, enabling us to continue to invest in our staff and programs, supporting the continued growth and development of netball in Victoria. We thank all our members, Associations, Leagues and partners for their role in enabling us to undertake these works and achieve these outcomes.

# Financial Statements

Victorian Netball Association Inc.  
ABN: 83 704 752 745  
For the Year Ending 31 December 2019

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## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	2019 \$	2018 \$
<b>Revenue</b>		
Fundraising / grants	860,200	835,282
Memberships income	7,111,125	6,786,872
NV competitions & programs income	1,648,633	1,554,132
Sponsorship income	2,720,780	2,469,003
Vixens operations income	1,833,647	1,570,334
Other revenue	78,719	86,436
	<b>14,253,104</b>	<b>13,302,059</b>
<b>Expenses</b>		
NV employment expenses	(5,014,992)	(4,567,407)
Depreciation, amortisation and impairments	(202,689)	(104,991)
Interest expense	(10,058)	(2)
Administrative expenses	(857,981)	(909,544)
Marketing & sponsorship expenses	(1,654,372)	(1,233,491)
Profit/loss on sale of assets	7,336	(2,351)
Insurance	(904,932)	(869,014)
Sundry expenses	(2,013)	(3,420)
Vixens operations expense	(2,172,257)	(2,052,163)
NV competition & program expense	(2,039,751)	(2,134,272)
Building & facilities expense	(615,187)	(663,926)
NA affiliation expense	(762,322)	(743,748)
	<b>(14,229,218)</b>	<b>(13,284,329)</b>
<b>Surplus for the year</b>	<b>23,886</b>	<b>17,730</b>
Revaluation change for property	-	907,500
<b>Total comprehensive income for the year</b>	<b>23,886</b>	<b>925,230</b>

## STATEMENT OF FINANCIAL POSITION

	Note	2019 \$	2018 \$
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	5	1,455,806	426,047
Trade and other receivables	6	230,449	214,469
Inventories	7	578	15,336
Other financial assets	8	1,625,355	2,792,945
Other assets	9	434,475	243,299
		<b>3,746,663</b>	<b>3,692,096</b>
<b>TOTAL CURRENT ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Right-of-use assets	10	110,954	-
Property, plant and equipment	11	4,203,453	4,159,461
Other assets	9	4,125	4,125
		<b>4,318,532</b>	<b>4,163,586</b>
<b>TOTAL NON-CURRENT ASSETS</b>			
<b>TOTAL ASSETS</b>		<b>8,065,195</b>	<b>7,855,682</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Trade and other payables	12	650,499	587,504
Lease liabilities	10	82,162	-
Employee benefits	13	295,148	273,233
Income received in advance	14	1,220,252	1,269,212
		<b>2,248,061</b>	<b>2,129,949</b>
<b>TOTAL CURRENT LIABILITIES</b>			
<b>NON-CURRENT LIABILITIES</b>			
Lease liabilities	10	42,554	-
Employee benefits	13	81,593	40,403
		<b>124,147</b>	<b>40,403</b>
<b>TOTAL NON-CURRENT LIABILITIES</b>			
<b>TOTAL LIABILITIES</b>		<b>2,372,208</b>	<b>2,170,352</b>
<b>NET ASSETS</b>		<b>5,692,987</b>	<b>5,685,330</b>
<b>EQUITY</b>			
Asset revaluation reserve		2,656,692	2,656,692
Accumulated funds		3,036,295	3,028,638
<b>TOTAL EQUITY</b>		<b>5,692,987</b>	<b>5,685,330</b>



## STATEMENT OF CHANGES IN EQUITY

## 2019

	Asset Revaluation Reserve	Accumulated Funds	Total
	\$	\$	\$
<b>Balance at 1 January 2019</b>	<b>2,656,692</b>	<b>3,028,638</b>	<b>5,685,330</b>
Restatement due to adoption of AASB 16	-	(16,229)	(16,229)
<b>Balance at 1 January 2019, restated</b>	<b>2,656,692</b>	<b>3,012,409</b>	<b>5,669,101</b>
Surplus for the year	-	23,886	23,886
<b>Balance at 31 December 2019</b>	<b>2,656,692</b>	<b>3,036,295</b>	<b>5,692,987</b>

## 2018

<b>Balance at 1 January 2018</b>	1,749,192	3,010,908	4,760,100
Increase in reserves during the year	907,500	-	907,500
Surplus for the year	-	17,730	17,730
<b>Balance at 31 December 2018</b>	<b>2,656,692</b>	<b>3,028,638</b>	<b>5,685,330</b>

## STATEMENT OF CASH FLOWS

## CASH FLOWS FROM OPERATING ACTIVITIES:

Note	2019 \$	2018 \$
	<b>13,164,906</b>	12,686,702
	<b>(13,115,399)</b>	(12,580,618)
	<b>77,058</b>	79,935
	<b>(10,058)</b>	-
15	<b>116,507</b>	186,019

## CASH FLOWS FROM INVESTING ACTIVITIES:

	<b>18,944</b>	-
	<b>(184,321)</b>	(71,707)
	-	(179,242)
	<b>1,167,590</b>	-
	<b>1,002,213</b>	(250,949)

## CASH FLOWS FROM FINANCING ACTIVITIES:

	<b>(88,961)</b>	-
	<b>(88,961)</b>	-

Net increase/ (decrease) in cash and cash equivalents held

**1,029,759** (64,930)

Cash and cash equivalents at beginning of year

**426,047** 490,977

Cash and cash equivalents at end of financial year

5 **1,455,806** 426,047



NOTES TO THE FINANCIAL STATEMENTS

The financial statements cover Victorian Netball Association Inc. as an individual entity. Victorian Netball Association Inc. is a not-for-profit Association incorporated in Victoria under the *Associations Incorporation Reform Act 2012* ('the Act') and the Rules of the Victorian Netball Association Inc.

The principal activity of the Association for the year ended 31 December 2019 was the administration of netball in Victoria.

The functional and presentation currency of Victorian Netball Association Inc. is Australian dollars.

Comparatives are consistent with prior years, unless otherwise stated.

**1 Basis of Preparation**

In the opinion of the Board of Directors, the Association is not a reporting entity since there are unlikely to exist users of the financial report who are not able to command the preparation of reports tailored so as to satisfy specifically all of their information needs. These special purpose financial statements have been prepared to meet the reporting requirements of the Act.

The financial statements have been prepared in accordance with the recognition and measurement requirements of the Australian Accounting Standards and Accounting Interpretations, and the disclosure requirements of AASB 101 *Presentation of Financial Statements*, AASB 107 *Statement of Cash Flows*, AASB 108 *Accounting Policies, Changes in Accounting Estimates and Errors*, AASB 1048 *Interpretation of Standards* and AASB 1054 *Australian Additional Disclosures*.

The financial report is prepared on the historical cost basis and, except where there is a change in accounting policy does not take into account changing money values or current valuations of non-current assets. The accounting policies set out below have been applied consistently to all periods presented in the Association's financial report, unless otherwise stated.

**2 Change in Accounting Policy**

**Revenue from Contracts with Customers and Income of Not-for-Profit Entities - Adoption of AASB 15 & AASB 1058**

The Association has adopted AASB 15 *Revenue from Contracts* with Customers and AASB 1058 *Income of Not-for-Profit Entities* for the first time in the current year with a date of initial application of 1 January 2019.

There has been no impact to on these financial statements from applying AASB 15 & AASB 1058.

**Leases - Adoption of AASB 16**

**Impact of adoption of AASB 16**

The impact of adopting AASB 16 is described below:

**Association as a lessee**

Under AASB 117, the Association assessed whether leases were operating or finance leases based on its assessment of whether the significant risks and rewards of ownership had been transferred to the Association or remained with the lessor. Under AASB 16, there is no differentiation between finance and operating leases for the lessee and therefore all leases which meet the definition of a lease are recognised on the statement of financial position (except for short-term leases and leases of low value assets).

The Association has elected to use the exception to lease accounting for short-term leases and leases of low value assets, and the lease expense relating to these leases are recognised in the statement of profit or loss on a straight line basis.

NOTES TO THE FINANCIAL STATEMENTS

**2 Change in Accounting Policy**

**Leases - Adoption of AASB 16**

**Impact of adoption of AASB 16**  
Practical expedients used on transition

AASB 16 includes a number of practical expedients which can be used on transition. The Association has used the following expedients:

- contracts which had previously been assessed as not containing leases under AASB 117 were not re-assessed on transition to AASB 16;
- lease liabilities have been discounted using the Association's incremental borrowing rate at 1 January 2019;
- right-of-use assets at 1 January 2019 have been measured at an amount equal to the lease liability adjusted by the amount of any prepaid or accrued lease payments;
- a single discount rate was applied to all leases with similar characteristics;
- the right-of-use asset was adjusted by the existing onerous lease provision (where relevant) at 31 December 2019 rather than performing impairment testing of the right-of-use asset;
- excluded leases with an expiry date prior to 31 December 2020 from the statement of financial position and lease expenses for these leases have been recorded on a straight-line basis over the remaining term;
- used hindsight when determining the lease term if the contract contains options to extend or terminate the lease;
- for leases which were classified as finance leases under AASB 117, the carrying amount of the right-of-use asset and the lease liability at 1 January 2019 are the same value as the leased asset and liability on 31 December 2019.

The Association has recognised right-of-use assets of \$184,923 and lease liabilities of \$201,152 at 1 January 2019, for leases previously classified as operating leases.

The weighted average lessee's incremental borrowing rate applied to lease liabilities at 1 January 2019 was 5.00%.

	\$
Operating lease commitments at 31 December 2018 financial statements	233,951
Discounted using the incremental borrowing rate at 1 January 2019	222,810
Add:	
Less:	
Leases for low value assets included in commitments note	21,658
<b>Lease liabilities recognised at 1 January 2019</b>	<b>201,152</b>



## NOTES TO THE FINANCIAL STATEMENTS

### 3 Summary of Significant Accounting Policies

#### (a) Income Tax

The Association is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

#### (b) Trade receivables

Trade receivables are recognised at fair value and subsequently measured at amortised cost, less the provision for doubtful debts. Trade receivables are due for settlement no more than seven days from the date of recognition.

Collectibility of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectable are written off. A provision for doubtful receivables is established when there is objective evidence that the Association will not be able to collect all amounts due according to the original terms of the receivables. The amount of provision is recognised in the statement of financial position.

#### (c) Revenue and other income

For comparative year

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates.

##### Revenue from contracts with customers

For current year

The core principle of AASB 15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the Association expects to receive in exchange for those goods or services. Revenue is recognised by applying a five-step model as follows:

1. Identify the contract with the customer
2. Identify the performance obligations
3. Determine the transaction price
4. Allocate the transaction price to the performance obligations
5. Recognise revenue as and when control of the performance obligations is transferred

Generally the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

None of the revenue streams of the Association have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations.

All revenue is stated net of the amount of goods and services tax (GST).

## NOTES TO THE FINANCIAL STATEMENTS

### 3 Summary of Significant Accounting Policies

#### (c) Revenue and other income

##### Sale of goods

Revenue from sale of goods is recognised when the significant risks and rewards of ownership have been transferred to the buyer.

##### Grant revenue

For comparative year

Government grants are recognised initially as deferred income where there is reasonable assurance that the grant will be received and all grant conditions will be met. Grants relating to expense items are recognised as income over the periods necessary to match the grant to the costs they are compensating. Grants relating to assets are credited to deferred income at fair value and are credited to income over the expected useful life of the asset on a straight-line basis.

For current year

Under AASB 1004, most grant income was recognised as revenue on receipt. Under AASB 1058 and AASB 15, where an agreement is enforceable and contains sufficiently specific performance obligations, the revenue is either recognised over time as the work is performed or recognised at the point in time that the control of the services pass to the customer.

##### Interest revenue

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

##### Memberships and services revenue

Revenue from services rendered is recognised in proportion to the stage of completion of the transaction at the balance sheet date.

##### Sponsorship

The Association receives sponsorships, with sponsorship monies recognised as earned.

Sponsorship funding has been expended into the event or program area for which it was allocated as a mandatory requirement in the sponsorship agreement.

Revenue from in-kind sponsorship is recognised at fair value at the date of the contribution.

#### (d) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.



## NOTES TO THE FINANCIAL STATEMENTS

### 3 Summary of Significant Accounting Policies

#### (e) Inventories

Inventories are measured at the lower of cost and net realisable value. Cost of inventory is determined using the individual item basis and is net of any rebates and discounts received.

#### (f) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment.

Where the cost model is used, the asset is carried at its cost less any accumulated depreciation and any impairment losses. Costs include purchase price, other directly attributable costs and the initial estimate of the costs of dismantling and restoring the asset, where applicable.

Assets measured using the revaluation model are carried at fair value at the revaluation date less any subsequent accumulated depreciation and impairment losses. Revaluations are performed whenever there is a material movement in the value of an asset under the revaluation model.

#### Land and buildings

Land and buildings are measured using the revaluation model.

#### Plant and equipment

Plant and equipment are measured using the cost model.

#### Depreciation

Property, plant and equipment, excluding freehold land, is depreciated on a straight-line basis over the assets useful life to the Association, commencing when the asset is ready for use.

Leased assets and leasehold improvements are amortised over the shorter of either the unexpired period of the lease or their estimated useful life.

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class	Depreciation rate
Buildings	2.5%
Plant and Equipment	10-40%
Leasehold improvements	20%

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

#### (g) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

Bank overdrafts also form part of cash equivalents for the purpose of the statement of cash flows and are presented within current liabilities on the statement of financial position.

## NOTES TO THE FINANCIAL STATEMENTS

### 3 Summary of Significant Accounting Policies

#### (h) Leases

For comparative year

Lease payments for operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the life of the lease term.

For current year

At inception of a contract, the Association assesses whether a lease exists - i.e. does the contract convey the right to control the use of an identified asset for a period of time in exchange for consideration.

This involves an assessment of whether:

- The contract involves the use of an identified asset - this may be explicitly or implicitly identified within the agreement. If the supplier has a substantive substitution right then there is no identified asset.
- The Association has the right to obtain substantially all of the economic benefits from the use of the asset throughout the period of use.
- The Association has the right to direct the use of the asset i.e. decision making rights in relation to changing how and for what purpose the asset is used.

#### Lessee accounting

The non-lease components included in the lease agreement have been separated and are recognised as an expense as incurred.

At the lease commencement, the Association recognises a right-of-use asset and associated lease liability for the lease term. The lease term includes extension periods where the Association believes it is reasonably certain that the option will be exercised.

The right-of-use asset is measured using the cost model, where cost on initial recognition comprises of the lease liability, initial direct costs, prepaid lease payments, estimated cost of removal and restoration less any lease incentives received.

The right-of-use asset is depreciated over the lease term on a straight line basis and assessed for impairment in accordance with the impairment of assets accounting policy.

The lease liability is initially measured at the present value of the remaining lease payments at the commencement of the lease. The discount rate is the rate implicit in the lease, however where this cannot be readily determined then the Association's incremental borrowing rate is used.

Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest rate method. The lease liability is remeasured whether there is a lease modification, change in estimate of the lease term or index upon which the lease payments are based (e.g. CPI) or a change in the Association's assessment of lease term.

Where the lease liability is remeasured, the right-of-use asset is adjusted to reflect the remeasurement or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.



## NOTES TO THE FINANCIAL STATEMENTS

### 3 Summary of Significant Accounting Policies

#### (h) Leases

Exceptions to lease accounting

The Association has elected to apply the exceptions to lease accounting for both short-term leases (i.e. leases with a term of less than or equal to 12 months) and leases of low-value assets. The Association recognises the payments associated with these leases as an expense on a straight-line basis over the lease term.

#### (i) Financial instruments

Financial instruments are recognised initially using trade date accounting, i.e. on the date that the Association becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

#### Financial assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

#### Classification

On initial recognition, the Association classifies its financial assets into the following categories, those measured at:

- amortised cost
- fair value through profit or loss - FVTPL
- fair value through other comprehensive income - equity instrument (FVOCI - equity)
- fair value through other comprehensive income - debt investments (FVOCI - debt)

Financial assets are not reclassified subsequent to their initial recognition unless the Association changes its business model for managing financial assets.

#### Amortised cost

Assets measured at amortised cost are financial assets where:

- the business model is to hold assets to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The Association's financial assets measured at amortised cost comprise of trade and other receivables and cash and cash equivalents in the statement of financial position.

Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method less provision for impairment.

## NOTES TO THE FINANCIAL STATEMENTS

### 3 Summary of Significant Accounting Policies

#### (i) Financial instruments

#### Financial assets

Interest income, foreign exchange gains or losses and impairment are recognised in profit or loss. Gain or loss on derecognition is recognised in profit or loss.

Financial assets through profit or loss

All financial assets not classified as measured at amortised cost or fair value through other comprehensive income as described above are measured at FVTPL.

Net gains or losses, including any interest or dividend income are recognised in profit or loss.

Impairment of financial assets

Impairment of financial assets is recognised on an expected credit loss (ECL) basis for the following assets:

- financial assets measured at amortised cost

When determining whether the credit risk of a financial assets has increased significant since initial recognition and when estimating ECL, the Association considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis based on the Association's historical experience and informed credit assessment and including forward looking information.

The Association uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk.

The Association uses the presumption that a financial asset is in default when:

- the other party is unlikely to pay its credit obligations to the Association in full, without recourse to the Association to actions such as realising security (if any is held); or
- the financial assets is more than 90 days past due.

Credit losses are measured as the present value of the difference between the cash flows due to the Association in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

#### Trade receivables

Impairment of trade receivables have been determined using the simplified approach in AASB 9 which uses an estimation of lifetime expected credit losses. The Association has determined the probability of non-payment of the receivable and multiplied this by the amount of the expected loss arising from default.

The amount of the impairment is recorded in a separate allowance account with the loss being recognised in finance expense. Once the receivable is determined to be uncollectable then the gross carrying amount is written off against the associated allowance.

Where the Association renegotiates the terms of trade receivables due from certain customers, the new expected cash flows are discounted at the original effective interest rate and any resulting difference to the carrying value is recognised in profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS

### 3 Summary of Significant Accounting Policies

#### (i) Financial instruments

##### Financial assets

Other financial assets measured at amortised cost

Impairment of other financial assets measured at amortised cost are determined using the expected credit loss model in AASB 9. On initial recognition of the asset, an estimate of the expected credit losses for the next 12 months is recognised. Where the asset has experienced significant increase in credit risk then the lifetime losses are estimated and recognised.

#### (j) Employee benefits

Provision is made for the Association's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cashflows are discounted using market yields on high quality corporate bond rates incorporating bonds rated AAA or AA by credit agencies, with terms to maturity that match the expected timing of cashflows. Changes in the measurement of the liability are recognised in profit or loss.

#### (k) Licence agreement

On 1 July 2008, the Association entered into a licence agreement with the State Sport Centres Trust (SSCT) for the use of the State Netball and Hockey Centre for three years. The licence fee payable is \$520,000 per annum. The agreement expired on 30 June 2017, and the Association is still in the process of renewing the agreement for future periods.

The Association does not collect any revenue directly from the State Netball and Hockey Centre, as the SSCT acts as an agent and collects all revenues on the Association's behalf.

The Association has a legal obligation to make good to the SSCT any shortfall arising from the licence fee payable of \$520,000 per annum.

#### (l) Adoption of new and revised accounting standards

The Association has adopted all standards which became effective for the first time at 31 December 2019. Refer to Note 2 for details of the changes due to standards adopted.

### 4 Critical Accounting Estimates and Judgments

The directors make estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

## NOTES TO THE FINANCIAL STATEMENTS

### 5 Cash and Cash Equivalents

	2019	2018
	\$	\$
Cash on hand	-	100
Bank balances	1,451,770	415,433
Other cash and cash equivalents	4,036	10,514
	<b>1,455,806</b>	<b>426,047</b>

#### Reconciliation of cash

Cash and Cash equivalents reported in the statement of cash flows are reconciled to the equivalent items in the statement of financial position as follows:

Cash and cash equivalents	<b>1,455,806</b>	<b>426,047</b>
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### 6 Trade and Other Receivables

CURRENT		
Trade receivables	<b>230,449</b>	<b>214,469</b>

### 7 Inventories

CURRENT		
At cost:		
Merchandise	<b>578</b>	<b>15,336</b>

### 8 Other financial assets

CURRENT		
Fixed interest term deposits	<b>1,625,355</b>	<b>2,792,945</b>

### 9 Other Assets

CURRENT		
Prepayments	<b>84,510</b>	<b>208,410</b>
Accrued income	<b>349,965</b>	<b>34,889</b>
	<b>434,475</b>	<b>243,299</b>
NON-CURRENT		
Security deposit	<b>4,125</b>	<b>4,125</b>



## NOTES TO THE FINANCIAL STATEMENTS

### 10 Leases

The Association has applied AASB 16 using the modified retrospective (cumulative catch-up) method and therefore the comparative information has not been restated and continues to be reported under AASB 117 and related Interpretations.

#### Association as a lessee

The Association has a lease over an office building at 473 King Street Melbourne. The lease term is assessed as 5 years with a fixed increase over the life of the lease.

The Association has a lease for photocopiers used at its head offices. The lease term is assessed as 5 years with a fixed increase over the life of the lease.

The Association has chosen not to apply AASB 16 to leases of intangible assets.

#### Right-of-use assets

	473 King Street Building	Photocopiers	Total
	\$	\$	\$
<b>Year ended 31 December 2019</b>			
Opening balance	103,138	81,785	184,923
Amortisation	(41,255)	(32,714)	(73,969)
<b>Balance at end of year</b>	<b>61,883</b>	<b>49,071</b>	<b>110,954</b>

#### Lease liabilities

The maturity analysis of lease liabilities based on contractual undiscounted cash flows is shown in the table below:

	< 1 year	1 - 5 years	> 5 years	Total undiscounted lease liabilities	Lease liabilities included in this Statement Of Financial Position
	\$	\$	\$	\$	\$
<b>2019</b>					
Lease liabilities	88,398	44,681	-	133,079	124,716

#### Statement of Profit or Loss and Other Comprehensive Income

The amounts recognised in the statement of profit or loss and other comprehensive income relating to leases where the Association is a lessee are shown below:

	2019
	\$
Interest expense on lease liabilities	10,058
Expenses related to leases of low-value assets	2,400
Depreciation of right-of-use assets	86,494
	<b>98,952</b>

## NOTES TO THE FINANCIAL STATEMENTS

### 10 Leases

#### Statement of Cash Flows

	2019	2018
	\$	\$
Total cash outflow for leases	<b>101,419</b>	-

### 11 Property, plant and equipment

#### LAND AND BUILDINGS

Freehold land		
At fair value	<b>2,982,500</b>	2,982,500
Buildings		
At fair value	<b>1,100,000</b>	1,100,000
Accumulated depreciation	<b>(110,000)</b>	(82,500)
Total buildings	<b>990,000</b>	1,017,500

#### PLANT AND EQUIPMENT

Plant and equipment		
At cost	<b>563,148</b>	460,566
Accumulated depreciation	<b>(366,963)</b>	(357,889)
Total plant and equipment	<b>196,185</b>	102,677
Leasehold Improvements		
At cost	<b>110,078</b>	110,078
Accumulated amortisation	<b>(75,310)</b>	(53,294)
Total leasehold improvements	<b>34,768</b>	56,784
<b>Total property, plant and equipment</b>	<b>4,203,453</b>	4,159,461

A revaluation of the land and buildings was completed in July 2018, performed by Charter Keck Cramer. The independent valuation determined that the fair value of the land and buildings was \$4,000,000. The directors subsequently adopted the new valuation which was recorded as at 31 December 2018.

### 12 Trade and Other Payables

Current		
Trade payables	<b>261,310</b>	345,334
GST payable	<b>18,081</b>	31,381
Accrued expenses	<b>205,261</b>	54,322
Jean Cowan bequest	<b>11,900</b>	11,900
Accrued wages, superannuation and PAYG	<b>153,947</b>	144,567
	<b>650,499</b>	587,504

## NOTES TO THE FINANCIAL STATEMENTS

### 13 Employee Benefits

	2019 \$	2018 \$
Current liabilities		
Annual leave	206,290	204,949
Long service leave	88,858	68,284
	<u>295,148</u>	<u>273,233</u>
Non-current liabilities		
Long service leave	81,593	40,403

### 14 Income Received In Advance

CURRENT		
Grants received in advance	197,500	363,500
Sponsorships received in advance	35,000	46,000
Other income received in advance	987,752	859,712
	<u>1,220,252</u>	<u>1,269,212</u>

### 15 Cash Flow Information

Reconciliation of net surplus to net cash provided by operating activities:		
Surplus for the year	23,886	17,730
Non-cash flows in surplus:		
- depreciation	128,720	104,991
- amortisation of right of use assets	86,494	-
- net gain/ (loss) on disposal of property, plant and equipment	(7,336)	2,351
Changes in assets and liabilities:		
- (increase)/decrease in trade and other receivables	(15,980)	(64,867)
- (increase)/decrease in other assets	(191,176)	(23,222)
- (increase)/decrease in inventories	14,758	8,165
- increase/(decrease) in income in advance	(48,960)	160,569
- increase/(decrease) in trade and other payables	62,996	(19,997)
- increase/(decrease) in employee benefits	63,105	299
Cashflows from operating activities	<u>116,507</u>	<u>186,019</u>

### 16 Contingencies

In the opinion of the Board of Directors, the Association did not have any contingencies at 31 December 2019 (31 December 2018: None).

## NOTES TO THE FINANCIAL STATEMENTS

### 17 Related Parties

Some directors are occasionally engaged to conduct or participate in courses and/or programs. They are reimbursed at the same rate as any other person(s) engaged in a similar activity.

A Board Member, Rob Muir is a Partner at Lander & Rogers Lawyers. This firm has provided legal services to the Association during the year on normal commercial terms and conditions.

The total legal fees paid to Lander & Rogers Lawyers during the year were \$54,629 and there was a balance of \$13,145 outstanding at year-end.

### 18 Capital and Leasing Commitments

#### Operating Leases

	2019 \$	2018 \$
Minimum lease payments under non-cancelable operating leases:		
- not later than one year	-	127,759
- between one year and five years	-	106,192
- later than five years	-	-
	<u>-</u>	<u>233,951</u>

Operating leases have been taken out for an office building and photocopier. Lease payments are increased on an annual basis to reflect market rentals.

Refer to note 10 for information about leases in 2019.

### 19 Auditors' Remuneration

Remuneration of the auditor of the association for:

- auditing the financial statements	19,845	19,845
- other services	-	1,365
	<u>19,845</u>	<u>21,210</u>

Other services include the audit of a government grant.

### 20 Events after the end of the Reporting Period

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Association, the results of those operations or the state of affairs of the Association in future financial years.

### 21 Association Details

The registered office and principal place of business of the association is:  
Victorian Netball Association Inc.  
487 King Street  
West Melbourne VIC 3003







netballvic.com.au  
melbournevixens.com.au



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/MelbourneVix



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